



NODE4

enabling business to do business

PARTNER PROGRAMME



ABOUT THE NODE4 PARTNER PROGRAMME

Here at Node4 we believe it is crucial to the success of our business that we recognise and reward the hard work of our Channel Partners. In order to do this we will provide you with access to a range of exclusive tools to support you and your customers.

Our Partners get access to the same materials as our own sales staff meaning more accurate information for your customers. We also provide you with whitepapers packed with our latest technological and business insights. We work hard to make sure we are easy to do business with and value your input into how we could support you better.

“Selling to customers can be a challenge and we will ensure we give you the tools to address it.”

Ian Millward, Head of Channel Sales

Call our Partner team today: 0845 123 2222 or email us: partners@node4.co.uk



WHY PARTNER WITH US?

- Rewards based on your sales volume, effort and loyalty
- White labelled solutions allow you to offer our full range of services without compromising your brand image
- The freedom to adapt to your customers' changing needs
- Our reliable service leads to happier customers and easier customer retention
- Easier sales, with training materials used by our own staff
- We will enable you to make informed decisions for your business through shared business and technological insights
- We are always trying to improve our service to you and will arrange to discuss your needs regularly
- Testimonials from customers to support your team in making sales
- Partner Portal which will allow you to raise quotes faster and save them for later use as well as providing access to our highly experienced tech support team.

CLOUD - Scalable, flexible and resilient multi-site cloud virtualisation, storage and backup platform.

COLOCATE – Hosting for hardware and applications in our state-of-the-art UK Data Centre facilities.

COMMUNICATE - SIP Trunking, fully featured on-site communications solutions, centralised hosted IP Telephony services or advanced contact centre systems.

CONNECT - Resilient and flexible MPLS core network and range of cost-effective connectivity solutions.

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